

# **NOVEMBER 09, 2016**

# CARE REAFFIRMS THE RATING ASSIGNED TO VARIOUS INSTRUMENTS OF A. K. CAPITAL FINANCE PVT. LTD.

## Ratings

Facilities	Amount (Rs. crore)	Ratings <sup>1</sup>	Remarks
Long-term Bank Facilities	125	CARE A+ [Single A Plus]	Reaffirmed
Long-term Bank Facilities (Working Capital Demand Loan)*	240	CARE A+ (SO) [Single A Plus (Structured Obligation)]	Reaffirmed
Commercial Paper	150 (enhanced from Rs 100 crore)	CARE A1+ (Single A One Plus)	Reaffirmed
Total	515 (Five Hundred Fifteen Crore only)		

<sup>\*</sup>backed by unconditional and irrevocable corporate guarantee provided by A.K. Capital Services Ltd. (AKCSL) rated 'CARE A+'

A K Capital Services Ltd (AKCSL) owns 98.65% in AKCFPL and the management/line functions of both the businesses is common with significant operational and financial integration between them. Accordingly, CARE has considered a consolidated view for arriving at the rating of AKCFPL.

#### Rating Rationale

The ratings factor in AK Capital Services Ltd's (AKCSL) long and established presence as a merchant banker in the debt market segment, experienced management team, strong institutional client base and low gearing level. However, the rating is constrained by income volatility due to dependence on debt capital markets, client concentration risk, limited track record & concentration in corporate loan segment and competitive merchant banking industry scenario. Managing and maintaining competitive position in the merchant banking business, overall consolidated gearing, significant adverse price movement in its investment and treasury book, concentration and asset quality of loan book and profitability are the key rating sensitivities.

### **Background**

A.K. Capital Services Ltd. (AKCSL) is a SEBI registered Category I Merchant Banker. The company has been providing merchant banking services for over twenty years and is a leading player in the corporate debt market segment through management of private placements as well as public issues.

The merchant banking activities conducted by AKCSL involves raising corporate debt through private placement of bonds and debentures and initial public issue of bonds and debentures. The company has placed approximately Rs.1,04,584 crore of debt issues in FY16, decline of 10.1% as compared to total debt placement of Rs.1,16,336 crore in FY15. In FY16, AK Capital managed 175 assignments of private placement of debt for all types of issuers corresponding to a market share of 22%. (Source: Prime Database) It is currently operating through a branch network of 10 offices in 9 cities.

<sup>&</sup>lt;sup>1</sup> Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

# **Brief Rationale**



AKCSL is also involved in dealings of bonds and debentures (g-sec, corporate bonds and PSU bonds) and generates investment income and interest income taking proprietary positions in various marketable securities to be retailed out to institutions like provident funds, banks, insurance companies, mutual funds and corporates, family offices, FII's and FPIs'. AKCFPL is a 98.65% subsidiary of A.K. Capital Services Ltd. (AKCSL rated **CARE A+**). AKCFPL was formally known as Girdhar Vanijya Pvt Ltd. and in September 4, 2008, it became a subsidiary of AKCSL. AKCFPL is a RBI registered Systemically Important Non-Deposit taking NBFC and is primarily engaged involved in dealings of bonds and debentures (g-sec, corporate bonds and PSU bonds) and generates investment income and interest income taking proprietary positions in various marketable securities to be retailed out to institutions like provident funds, banks, insurance companies, mutual funds and corporate. It also engaged in providing loans to corporate and HNIs. As on June 30, 2016, the loan portfolio stood at Rs. 262.06 crore. AKCFPL reported Nil NPAs as on June 30, 2016.

During FY16 (refers to the period April 01 to March 31), AKCSL reported a consolidated PAT (after minority interest) of Rs.41.58 crore on a total income of Rs.245.62 crore as compared with a PAT of Rs.41.14 crore on a total income of Rs.254.67 crore during FY15.

During FY16 (refers to the period of April 01 to March 31), AKCFPL reported a PAT of 21.60 crore on a total income of Rs.118.48 crore as compared with a PAT of Rs.21.07 crore on total income of Rs.104.06 crore during FY15.

In Q1FY17 (refers to the period of April 01 to June 30), AKCFPL reported a PAT of Rs. 5.03 crore on a total income of Rs. 37.34 crore.

# **Analyst Contact**

Name: Mr. Vishal Sanghavi Tel # 022-67543430

Email: vishal.sanghavi@careratings.com

## \*\*For detailed Rationale Report and subscription information, please contact us at www.careratings.com

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.



## **CONTACT**

## **Head Office Mumbai**

Mr. Amod Khanorkar

Mobile: + 91 98190 84000

E-mail: amod.khanorkar@careratings.com

### Mr. Saikat Roy

Mobile: + 91 98209 98779

E-mail: saikat.roy@careratings.com

## **CREDIT ANALYSIS & RESEARCH LIMITED**

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022 Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com

#### **AHMEDABAD**

## Mr. Mehul Pandya

32, Titanium, Prahaladnagar Corporate Road,

Satellite, Ahmedabad - 380 015

Cell: +91-98242 56265 Tel: +91-79-4026 5656

E-mail: mehul.pandya@careratings.com

#### **BENGALURU**

#### Mr. Deepak Prajapati

Unit No. 1101-1102, 11th Floor, Prestige Meridian II,

No. 30, M.G. Road, Bangalore - 560 001.

Cell: +91-9099028864

Tel: +91-80-4115 0445, 4165 4529

E-mail: deepak.prajapati@careratings.com

#### **CHANDIGARH**

## Mr. Sajan Goyal

SCF No. 54-55,

First Floor, Phase 11,

Sector 65, Mohali - 160062

Chandigarh

Cell: +91 99888 05650 Tel: +91-172-5171 100 / 09

Email: sajan.goyal@careratings.com

#### **CHENNAI**

# Mr. V Pradeep Kumar

Unit No. O-509/C, Spencer Plaza, 5th Floor,

No. 769, Anna Salai, Chennai - 600 002.

Cell: +91 98407 54521

Tel: +91-44-2849 7812 / 0811

Email: <a href="mailto:pradeep.kumar@careratings.com">pradeep.kumar@careratings.com</a>

#### COIMBATORE

# Mr. V Pradeep Kumar

T-3, 3rd Floor, Manchester Square

Puliakulam Road, Coimbatore - 641 037.

Tel: +91-422-4332399 / 4502399

Email: pradeep.kumar@careratings.com

# HYDERABAD

#### Mr. Ramesh Bob

401, Ashoka Scintilla, 3-6-502, Himayat Nagar,

Hyderabad - 500 029. Cell: + 91 90520 00521 Tel: +91-40-4010 2030

E-mail: ramesh.bob@careratings.com

## **JAIPUR**

# Mr. Nikhil Soni

304, Pashupati Akshat Heights, Plot No. D-91, Madho Singh Road, Near Collectorate Circle,

Bani Park, Jaipur - 302 016. Cell: +91 – 95490 33222 Tel: +91-141-402 0213 / 14

E-mail: nikhil.soni@careratings.com

#### **KOLKATA**

# Ms. Priti Agarwal

3rd Floor, Prasad Chambers, (Shagun Mall Bldg.) 10A, Shakespeare Sarani, Kolkata - 700 071.

Cell: +91-98319 67110 Tel: +91-33- 4018 1600

E-mail: priti.agarwal@careratings.com

## **NEW DELHI**

# Ms. Swati Agrawal

13th Floor, E-1 Block, Videocon Tower, Jhandewalan Extension, New Delhi - 110 055.

Cell: +91-98117 45677 Tel: +91-11-4533 3200

E-mail: swati.agrawal@careratings.com

# PUNE

### Mr.Pratim Banerjee

9th Floor, Pride Kumar Senate,

Plot No. 970, Bhamburda, Senapati Bapat Road, Shivaji Nagar, Pune - 411 015.

Cell: +91-98361 07331 Tel: +91-20- 4000 9000

E-mail: pratim.banerjee@careratings.com

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